

## Workshop 4

# Commissioning for outcomes

Commissioning for outcomes has been discussed for many years and in some cases implemented with success. However many organisations still struggle to make outcomes a reality and embed them in to practice. Why is this the case and can we do better?

This workshop will examine the circumstances when commissioning for outcomes might be the right approach and learn and reflect on the various ways in which councils, health organisations and partnerships have used this model. It will explore the merits of each of these models and some of the pitfalls to avoid.

The workshop will enable you to be better equipped to consider which approach might be taken in specific circumstances and consider how to take commissioning for outcomes forward in your own organisation.

### Who is this workshop for?

This workshop is aimed at managers and leaders responsible for commissioning, market shaping and service/organisational development in adult social care, public health, clinical commissioning groups and health and social care providers.

### Opportunities?

Participants will have the opportunity:

- To identify opportunities and the conditions required to develop outcome-based commissioning.
- To understand the different outcome based approaches such as the 'whole system' approach.
- To explore different outcomes and related payment systems.
- Identify various examples from other organisations – exploring what works and what not so well and the consequent key learning.
- To explore your local arrangements and possible opportunities to develop an outcome based approach to commissioning in order to develop a business case.

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These workshops offer cost-effective, in-depth training from Visiting Professor John Bolton and IPC senior consultants who are qualified and experienced trainers with backgrounds in strategic commissioning, housing, health, social care, children's services and public care management.

## **Logistics and costs**

The workshop will take place in:

### **Birmingham 24<sup>th</sup> November 2016**

The cost of the workshop is £225 per person, which includes hard copies of workshop materials, refreshments and administration costs. IPC Network and IPC Partnership members are entitled to a number of free places on workshops and a 30% further discounted rate on additional places.

## **Further information**

The Institute of Public Care (IPC) is a centre of Oxford Brookes University. Our clients include the voluntary and private sectors, central and local government, and NHS organisations. Since 1987 we have led the way in thinking and practice on service redesign and change, commissioning arrangements, performance management, workforce leadership, managing practice quality and market development in public care. We offer postgraduate level certificates of credit in all of these areas. If you would like to know more about our work, visit our website <http://ipc.brookes.ac.uk>.

For further information or to discuss how IPC can help your organisation please contact Tammy Abarno on 01865 790312 or email [ipc@brookes.ac.uk](mailto:ipc@brookes.ac.uk).