



North Lincolnshire Council Market Position Statement 2016 -2017



1. Introduction

The purpose of the Market Position Statement is to set out North Lincolnshire Council's indicative commissioning and procurement activities planned for 2016-2017 to enable current and future providers to understand and identify potential opportunities. Providers are encouraged to use this intelligence to develop new and innovative services, ultimately contributing to the development of a diverse market and better outcomes for local people.

To meet current challenges, we must increasingly develop new and innovative ways of providing our services. We will continue working with new and existing partners, commissioning agencies, service providers, voluntary and community groups and service users and carers to unite in a collaborative, customer focused and cost effective approach to commissioning.

Further to this, the Localism Act introduced the principle of the "community right to challenge" which provides new and extended powers and opportunities for voluntary and community groups, parish councils and local authority employees the right to express an interest in taking over the running of a local authority service. This document, in setting out our current and future commissioning plans, will also form the basis of the activities for which expressions of interest can be submitted.

This document sets out North Lincolnshire Council's planned procurement and commissioning activities for 2016-17. **Appendix A sets out the Indicative activities that is due to take place over the next 18 months.**

2. The Council's Priorities

This Market Position Statement is an important enabler for achieving our 'One Council' vision of 'Aspiring People, Inspiring Places'.



Our vision is for North Lincolnshire to be an area with aspiring people and inspiring places. We strive to deliver excellent outcomes for the people and places of North Lincolnshire. This vision is underpinned by 5 priorities.

● **ENABLE**

To achieve this we aim to:

- Improve everyone's health and well being
- Develop safer, stronger, confident and resilient communities
- Improve skills and education outcomes

● **SUPPORT**

To achieve this we aim to:

- Support families and communities to become more independent
- Safeguard and protect children and vulnerable adults
- Transform lives through effective integrated working with an increased focus on targeted prevention

- **SHAPE**

To achieve this we aim to:

- Create attractive and healthy places to live, work and play
- Increase economic growth and prosperity through higher employment and increased home ownership
- Develop and lead the establishment of a clear area identity and sense of community pride
- Enhance commercial activity and a sense of place marketing

- **COMMISSION**

To achieve this we aim to:

- Improve quality of provision and delivery of existing services in a new more efficient way with better co-ordination
- Review council functions and only provide services where it makes sense to do so
- Enhance partnership working and new delivery mechanisms to improve outcomes and value for money

- **TRANSFORM**

To achieve this we aim to:

- Transform and re-design our services adopting a 'digital first' principle, ensuring we remain customer focused
- Increase income through external funding and developing and marketing our services commercially to enhance sustainability
- Deliver sustainable services and improve value for money in order to minimise local taxation increases

Charter for Sustainable British Steel

North Lincolnshire Council is a signatory of the Charter for Sustainable British Steel (Link to buy4nl website page). The Charter for Sustainable British Steel is a UK Steel initiative which seeks to promote the use of sustainable British Steel in construction projects. The manufacture of British Steel products makes a significant contribution to the British and North Lincolnshire economy. It is reported that the sector's overall contribution to the UK economy is worth around £9.5bn a year. The British steel industry employs approximately 20,000 people including c. 4000 locally and additionally supports domestic local businesses and employees throughout its supply chain.

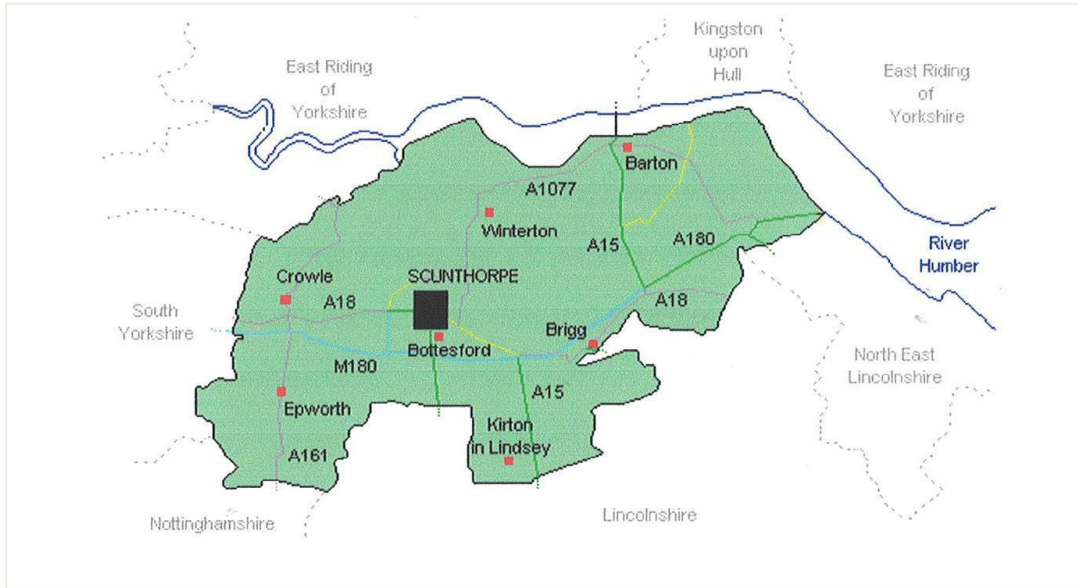
Signatories of the charter pledge to purchase carbon steel reinforcement for concrete only from vendors that adhere to the Framework Standard for Responsible Sourcing (BES 6001), as recognised by BRE as an associated independent third-party certification scheme.

British steel is a quality product manufactured with high production values. BES 6001 certification means the steel has been manufactured in a sustainable and responsibly sourced manner and can be traced back to its raw materials. Using steel manufactured to BES 6001 standards supports public and private bodies in achieving their sustainability targets.

Where applicable the council may require contractors and suppliers to consider the implications of the charter and implement in future contracts. The council also reserves the right to consider the implications of the charter as part of the procurement process.

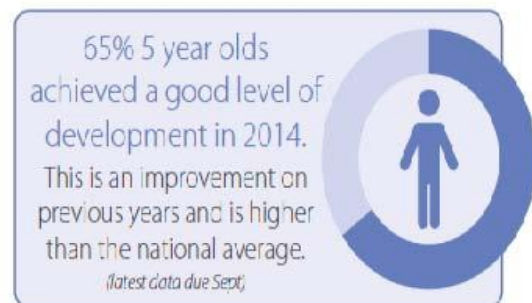
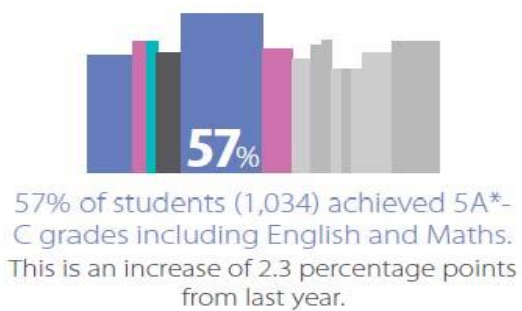
3. About North Lincolnshire

North Lincolnshire sits south of the Humber estuary where the Lincolnshire Wolds meet the farms of the Ancholme Valley and Isle of Axholme. The population of North Lincolnshire is 169,247 and is growing. Between 2004 and 2014 the resident population grew by 7%.



North Lincolnshire is an area rich in diversity, heritage and green space which is unexpected given its industrial background. One of the great appeals of the area is higher than average earnings and a varied choice of where to live. The area is made up of the urban centre of Scunthorpe, quiet villages and a number of vibrant market towns.

North Lincolnshire is a comparatively safe place to live with strong, caring communities and crime rates lower than the national average. Improving health and wellbeing is one of our key priorities with evidence of improving outcomes. Children and young people can grow and thrive with education being a priority and we aspire that all of our children attend a good or outstanding school. We also have good colleges and training facilities providing opportunities for all.



The area is uncongested and ‘open for business’ to welcome and promote new enterprises. The exciting development of Lincolnshire Lakes will create around 6,000 new homes in 5 brand new villages complemented by business and leisure opportunities. The development will host major sports events. The South Humber Gateway is attracting private and public sector investment worth over £5 billion by 2020 and will create 10,000+ jobs.



By ensuring we focus on preventative activity and the introduction of new more cost effective channels of service delivery it is hoped that citizens will become less dependent on state support, thus enabling us to improve outcomes and minimise any service level reductions. Through closer working with partners we hope to deliver better coordinated services at reduced cost so as to minimise council tax increases. We will seek to ensure that services are delivered by the most appropriate providers. Furthermore, as many of our services are judged as excellent and are commercially attractive to others, we will seek to exploit this by increasing income through commercial trading. Increased income generation from existing services is another way in which we will ensure continued effective service delivery through financial viability and reducing subsidy.

4. One Council Commissioning

This Market Position Statement is underpinned by a co-ordinated 'One-council' approach to commissioning. In order to commission strategically and to secure transformational step improvement in our services we have established a programme based approach, to co-ordinating, standardising and joining up the operational processes for commissioning, a **Programme Gateway** model, that will:

- Ensure all services through commissioning are working towards our shared vision, stated values and priorities
- Improve alignment of activity with key strategies
- Optimise commissioning and other resources and capacity and align with the design principles for the recent council structure
- Maximise social return on investment by the council through the full cycle of commissioning
- Provide a clear method of engagement of citizens that will be used to inform the commissioning process to comply with requirements of the NHS constitution and regulated service inspection arrangements
- Enable better informed commissioning
- Secure outcomes within a substantially reduced financial settlement

Our criteria for commissioning services are:

Involves the right people; We will give greater focus to how communities and providers can be engaged with the commissioning process and priority setting in a consistent way, making use of input, skills and capabilities.

Centred on people; Putting people and communities at the heart of the process, ensuring they are engaged in the design and delivery of services. Encouraging and enabling residents to share information and intelligence on their experience of services, makes sure that what we deliver matters most to our citizens and businesses.

Commissioning for quality and choice; We encourage diversity and quality in provision of services, promoting the efficient and effective operation of a market in services for meeting care and support needs, ensuring people have a variety of providers and of high quality services to choose from.

Commissioning for outcomes: Commissioning for outcomes means putting in place a set of arrangements whereby a service is defined and paid for on the basis of a set of agreed outcomes. It means shifting the basis on which services are purchased and resources allocated from service provision for pre-defined needs to what is needed to ensure that the outcomes to meet need are met thus giving greater flexibility, choice and control.

Collaborative; We will work collaboratively. Developing relationships between partners, other council services, commissioning agencies, service providers, communities and service users, based on understanding and trust.

Innovative; We will be open minded about methods for achieving savings before moving to the tender process. For example; alternative providers, local authority trading companies, support for the Voluntary Sector or shared services. The council will also look towards more innovative funding models such as social return on investment and payment by results.

Sustainable; We will focus on quality and value for money, so that more can continually be achieved with the resources we have available, in a way that is socially, financially and environmentally sustainable and does not compromise future budgets. It is important though to ensure that good design is considered as it is important to have quality and value but the product should be appropriate for its location and purpose and should not compromise cultural and heritage aspects of the area in order to conserve local distinctiveness and character.

Affordable; Supports the council through more economic, efficient and customer focused services.

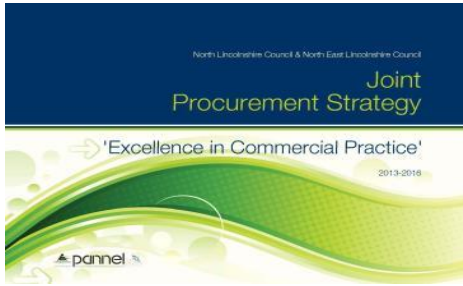
Challenging; Incorporating mechanisms to provide constructive challenge to commissioning partners over the best delivery models and being transparent with providers and delivery agents about the cost and performance of public services.

Continuous and planned; Owing to ever increasing pressures on our resources, commissioning must become a core part of how we plan, manage, deliver and evaluate our public services. This activity will be undertaken each year as part of business and outcome delivery planning cycles. This allows us to gather intelligence about users and constantly evaluate and measure how we are doing in serving the people of North Lincolnshire.

Aligned activity; This would include redefining risk categorisations to broaden the diversity of available providers and further support the development of the local market. Contracts should be smarter and more flexible and should capitalise more on opportunities to value test and renegotiate where specified outcomes are failing to be delivered.

Provider neutral; there will be no bias towards any particular delivery option. Focus will be on local need and the best pathways to deliver that need. Options will be considered based on their ability to deliver the required outcomes but will need to consider any implications identified through the Social Value Toolkit.

5. Joint Procurement Strategy 2013-16



North Lincolnshire Council and North East Lincolnshire Council jointly spend £260 million every year on the supplies, services and works needed to deliver quality services to local people. How well we procure our requirements has a critical impact on our performance and the value for money we provide.

In 2006 both councils established a procurement shared service (PANNEL) Procurement Alliance North and North East Lincolnshire. PANNEL remains a key enabler for delivering efficient and effective procurement performance across both councils.

This Joint Corporate Procurement Strategy sets out the direction which will help to ensure that together our procurement continues to deliver excellent value and supports the attainment of both councils' transformational plans. The strategy consists of five themes:

- Cost Reduction and Value for Money
- Economic Growth
- Strong and Effective Governance
- Improved Sustainability
- Commercial Development

The plans detailed in the appendices attached to this Market Position Statement relate to North Lincolnshire Council only.

6. Community Right to Challenge

Developments at national level such as the Community Right to Challenge support the need for an increased shift towards a commissioning based approach to service delivery.

The Community Right to Challenge forms an important part of the Government's plans, opening the door to a transformation in the way that local public services are run. It will give community and voluntary sector groups, as well as parish councils and council employees, new powers to challenge and take over a local service.

This could include running children's centres, social care services and even improving local transport links. Under the new law, councils must respond to this challenge and consider the positive impact the proposal could have on the community. Most services are covered but any exceptions are identified in section 2 of the statutory guidance which can be found on the government website <https://www.gov.uk/>

If the proposal is turned down the council must publish the reasons for this. This new right is intended by the Government to put voluntary and charity groups on the front foot when it comes to running public services and has the potential to open up new revenue for them.

This document, in setting out our current and future commissioning plans, will also form the basis of the activities for which expressions of interest are sought and the associated timescales for submission.

Community Right to Challenge – Guidance:

For further information and guidance on Community Right to Challenge, please visit www.northlincs.gov.uk/CommunityRightToChallenge

Contracts Register:

To find out which services are currently under contract, please click [HERE](#) to view the council's contract register.

7. Political Structure

The leadership of the council is provided by 43 local councillors elected by residents of North Lincolnshire. The area is divided into 17 wards, each of which is represented by one or more councillors elected for a term of four years. The current political make-up is 26 Conservatives and 17 Labour. The council operates a Cabinet with Leader model.

8. Public Health

An enabler to this has been the growing evidence held within the Joint Strategic Assessment (JSA) which identifies and highlights appropriate evidence about local needs and supports decisions to be made about the commissioning and provision of the most relevant and effective services.

Since the transition of PH into the council in April 2013 much has been achieved however, the JSA has enabled a focus on new priorities. While many of the original Health and Wellbeing Strategy themes and priorities remain relevant, the JSA and a Peer Challenge in 2015 provided a clearer view of how to work together to meet the needs of the population of North Lincolnshire. There is growing evidence of what works while engagement with services and service users informs commissioning requirements. A focus for 2016-18 priorities has identified 5 'Big Tickets', these being Tobacco, Obesity, Alcohol, Mental Health and Healthy Ageing.

North Lincolnshire Health and Wellbeing Board remains an enabler, with its collective ambition to transform services to provide sustainable integrated care and support that:

- empowers our local population to take responsibility for their Health & Well-being
- supports existing social networks and builds collective community capacity
- supports choice, maintaining independence, intervening at the earliest point
- informs innovation and transformational approaches to commissioning, contracting and financing to enable a social and financial return on investment.

In short, this means commissioning "the right service, at the right time, in the right place, with the right management".

The newly established Health & Wellbeing Board developed a Joint Health and Wellbeing Strategy (JHWS) in 2013, which identified the following six strategic priority outcomes – these remain current to date:

- **Safeguard and protect** – so that people feel safe and are safe in their home and protected in their community
- **Close the Gaps** – so that inequalities are reduced across all life stages and all communities
- **Raise Aspiration** – so that people can access local services and opportunities to help them be the best they can be
- **Prevention of Early Deaths** – so that early detection, prevention and behaviour change linked to the big killers are addressed
- **Enhance Mental Wellbeing** – so that good mental health and emotional wellbeing enable people to fulfil their potential
- **Support Independent Living** – so that people are supported and enabled to live independently to achieve improved quality of life

9. Adult Services Market Position Statement

Adult Services Market Position Statement describes our vision for a vibrant and responsive North Lincolnshire market place that achieves positive outcomes for people in our communities

People who use services across all levels of need should be able to access a:



This Market Position Statement outlines an annual statement of supply and demand in North Lincolnshire and describes our commitment to shaping North Lincolnshire as an inspiring place that meets the needs of aspiring people. It:

- ✓ Supports providers to develop their business model
- ✓ Identifies opportunities for development
- ✓ Outlines our local vision for vulnerable adults and carers in North Lincolnshire
- ✓ Provides an indication of future demand and need
- ✓ Presents a picture of the market and local supply.

Market Engagement

We are committed to working together to support the best possible outcomes for local people.

To ensure that “**there is diverse, appropriate and affordable provision available to meet needs and deliver effective outcomes both now and in the future**”, North Lincolnshire Council want to work together with providers, people who use services and carers to understand and develop the whole market place.

The Market Position Statement is the start of a conversation with providers about development across the North Lincolnshire market for care, support and related services. It is about creating a sustainable local market that meets the needs of all people in the area who need care and support, whether arranged or funded by the local authority, by the individual themselves, or in other ways. It broadens development opportunities to think wider than social care, working creatively within our place including transport, business development, housing, leisure and community.

The Adult Services MPS should be read alongside the [Local Account](#), [Commissioning Strategy for Vulnerable Adults](#), [All Age Carers Strategy](#) and the [Vulnerable Adults Strategy](#).

10. North Lincolnshire Complex Care Market Position Statement 2014

North Lincolnshire Council and North Lincolnshire CCG launched a joint Complex Care Market Position Statement in 2014. The statement was designed to bring about real change and opportunities for people with complex needs in North Lincolnshire.

North Lincolnshire continues to commission and develop a range of services and solutions that improve the lives of children, young people, adults and older people with learning disabilities and /or autism who display or are at risk of displaying behaviour that challenges.

The MPS contains information and analysis of benefit to providers of support and other services in North Lincolnshire. It shares key intelligence and a sense of direction that supports potential and existing providers to develop their businesses. By making this information available to the market place, it is envisioned that providers will use the information to support people to achieve positive outcomes in their lives in their communities of choice.

Please visit the follow link to access the MPS:

<http://www.northlincs.gov.uk/EasySiteWeb/GatewayLink.aspx?allId=25252>

11. People Directorate Commissioning Strategies

[Children, Young People and their Families Commissioning Strategy](#)

[Vulnerable Adults Commissioning Strategy](#)

[All Age Carers Commissioning Strategy](#)

The purpose of the People Directorate Commissioning Strategies is to outline the commissioning intentions to support children, young people, vulnerable adults, families and carers across North Lincolnshire. Effective commissioning in North Lincolnshire is about reshaping, creating and developing the right service, at the right time, in the right place in response to changing population needs.

Strategic commissioning in North Lincolnshire will seek to look at how things can be done differently and innovatively. Resources will be targeted to support children, young people, vulnerable adults, families and carers with the greatest need, and will aim to deliver preventative or early interventions some of which may be locality based to reduce the risk of needs becoming more complex. It is about commissioning and delivering the **right services, at the right time in the right place.**

As the People Directorate, our overarching commissioning priority is to improve outcomes for the population -**safe children and vulnerable adults, supported families and carers, transformed lives.** We are committed to improving how services are commissioned to provide good value for money whilst retaining high standards of quality.

The strategies outline our key commissioning principles and methodology, sets our information on our drivers and priorities including population analysis and the voice of local people before setting out key joint and collaborative commissioning work streams and areas of focus. Current contacts and commissioning activity is also outlined. This is a key reference document for providers of services for children, young people, vulnerable adults, families and carers working in or seeking to work in North Lincolnshire.

12. Adults Partnership

The Adults Partnership is a stakeholder / reference group. It brings together representative partners from all adults workforce sectors as well as young people representatives.

The partnership is responsible for developing, monitoring and reviewing the Vulnerable Adults Strategy and ensures that vulnerable adults, their families and carers are at the centre of all that we do.

The [Vulnerable Adults Strategy 2015 to 2020](#) sets out the high level ambitions the Adults Partnership wants to achieve in order to improve outcomes for vulnerable adults. The strategy also demonstrates a commitment to the personalisation agenda that is promoted at a national level 'Think Local Act Personal' (TLAP).

Collectively, we will achieve our ambitions by working to a set of guiding principles and ambitions. The three local ambitions identified within the strategy are:

1. Vulnerable adults live well for longer
2. Vulnerable adults are enabled to be involved in community life
3. Vulnerable adults have choice and control

Through commissioning and market shaping activity we are looking to develop services in line with the Vulnerable Adult Strategy guiding principles:

- ✓ Early Help prevention and building community capacity - **Help at the earliest point**
- ✓ Enabling choice and control – **“nothing about you without you”**
- ✓ Tailoring support to meet individual needs – **outcome focused**
- ✓ Co-ordinating care and support – **integrated and person centred**



Please read the [Vulnerable Adults Strategy](#) for more information on the high level ambitions the Adults Partnership wants to achieve in order to improve outcomes for vulnerable adults in North Lincolnshire.

13. The Care Act 2014

The Care Act (2014) places duties on local authorities to facilitate and shape their market for adult care and support as a whole, so that it meets the needs of all people in their area who need care and support, whether funded by the state, by the individual themselves, or in other ways.

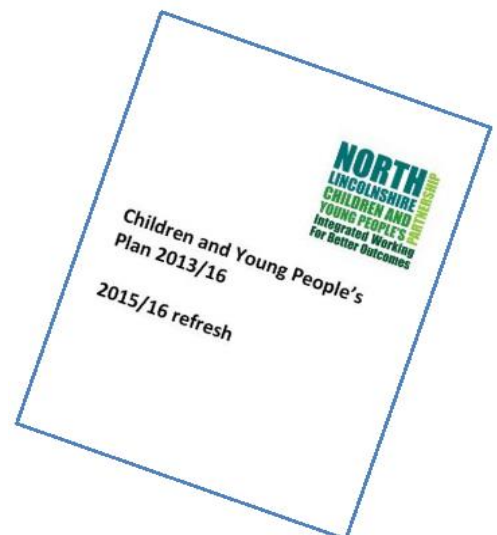
Local authorities must facilitate markets that offer a diverse range of high-quality and appropriate services.

Local authorities must work to develop markets for care and support that, whilst recognising that individual providers may exit the market from time to time – ensure the overall provision of services remain healthy in terms of the sufficient of adequate provision of high quality care and support needed to meet expected needs. This will ensure that there are a range of appropriate and high quality providers and services for people to choose from. The process of developing and articulating a Market Position Statement or equivalent is central to this process.

14. The Children and Young Person’s Partnership

The Children and Young People's Partnership is a stakeholder and reference group. It brings together representative partners from all children and young people's workforce sectors as well as young people representatives.

Our partnership arrangements and our commitment to integrated working and the implementation of a whole system approach, provides the basis for partners to work together to deliver common goals for our children and young people. As far as possible, partners’ planning, commissioning and resource allocation frameworks will be aligned to help the priority actions within this plan/strategy. As part of this, partners will work together to ensure that resources are deployed appropriately and investment is made where it will address the priorities and deliver improved outcomes.



The partnership is responsible for developing, monitoring and reviewing the [Children and Young People's Plan 2015-16](#) and ensures that children, young people and parents/carers are at the centre of all that we do.

The Children and Young People’s Plan 2015 -2016 [PDF 1Mb] explains our strategic priorities and ambitions to meet the needs of children, young people and their families across North Lincolnshire. This plan is central to informing our commissioning intentions and this Market Position Statement.

The plan also sets out our vision, our values and principles as well as our shared commitment to work together where children, young people and their parents / carers are at the centre of all that we do.

Our strategic priorities are:

- **Raise Aspirations** -so that North Lincolnshire is a place where every child and young person wants to be the best they can be and they achieve their potential
- **Children and Young People Feel Safe and Are Safe** -so that North Lincolnshire is a place where every child and young person feels safe and is safe wherever they are and whatever they do
- **Best Start**-so that North Lincolnshire is a place where every child has the best start in life and parents support themselves and their families
- **Close the Gaps** -so that North Lincolnshire is a place where there is equality for all and no child, young person or family is disadvantaged
- **Celebrate and Engage Children and Young People** -so that North Lincolnshire is a place where children and young people's achievements are recognised and celebrated and they are valued as part of communities
- **One Vision, One Workforce** -so that North Lincolnshire is a place where services are child centred and where they are acceptable, accessible and available in the right place at the right time.

15. Joint Strategic Needs Assessment

An important enabler for the Market Shaping Strategy is the Joint Strategic Needs Assessment (JSNA). The JSNA pulls together and summarises all existing, relevant information about local needs including statistics about health and social care trends, as well as local views about their needs and what people want from future services.

The JSNA enables the council and our partners to base decisions on sound evidence of local need, enabling the commissioning and provision of effective, high quality public services.

Although much has been achieved, our Joint Strategic Needs Assessment (JSNA) sets out the areas that we need to focus on. Many of the aspirations from the original Health & Well-being Strategy 2009 continue as themes to address in the new strategy (see section 9). We now have a better understanding of how we can work effectively together and we have a better knowledge of the needs of the people of North Lincolnshire and better information about the needs of our localities. We have a growing body of evidence of what works and feedback from service users to inform our planning and commissioning.

This document will be updated regularly as the council projects progress and further opportunities arise

| North Lincolnshire Council Indicative (*) Procurement & Commissioning Plan (July 2016 - September 2017) *Please note that the listed projects are indicative only and there is no guarantee that these will take place | | | | | Appendix A | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|--------------------------------------|----------------------------------|--|
| Service Area | Contract / Project Title | Project Type | Estimated Start Date | Estimated Contract Duration (Months) | Estimated Annual Value (Exl VAT) | |
| Places | | | | | | |
| Community Services | Pumping Stations - Servicing & Maintenance | Procurement Retender | 01 Jul 2016 | 24 | £ 165,000 | |
| Community Services | Framework Arrangement for Plant and Equipment Hire | Procurement Retender | 01 Jul 2016 | 24 | £ 45,000 | |
| Community Services | NLC Ad-hoc Taxi Framework | Procurement Retender | 01 Jul 2016 | 24 | £ 250,000 | |
| Community Services | Pumping Stations Capital Spend - DPS | Procurement Retender | 01 Jul 2016 | 24 | £ 100,000 | |
| Community Services | Term Maintenance Contract for Traffic Signals | Procurement Retender | 01 Jul 2016 | 36 | £ 50,000 | |
| Community Services | Recycling of carpets and mattresses | Procurement Retender | 01 Jul 2016 | 24 | £ 62,000 | |
| Community Services | Fuel Pump System | Ad Hoc Purchase | 01 Jul 2016 | 12 | £ 3,000 | |
| Customer Services | Provision of Vending Services | Procurement Retender | 01 Jul 2016 | 24 | £ 12,500 | |
| Community Services | Disposal of Confidential Waste Framework | Procurement Retender | 01 Jul 2016 | 48 | £ 69,250 | |
| Technical & Environment | Needle & Syringe Programme | Procurement Retender | 01 Jul 2016 | 36 | £ 64,000 | |
| Customer Services | Supply of Swimming Pool Chemicals | Procurement Retender | 01 Jul 2016 | 24 | £ 22,000 | |
| Community Services | Disposal of Asbestos | Procurement Retender | 01 Jul 2016 | 24 | £ 10,000 | |
| Community Services | Request For Quotation For Statutory Examination, Service And Repair Of Vehicle Mounted Tail Lifts and Powered Steps To North Lincolnshire Council | Procurement Retender | 01 Jul 2016 | 24 | £ 40,000 | |
| Community Services | Framework Arrangement for the Transportation and Disposal of Clinical Waste | Procurement Retender | 01 Jul 2016 | 12 | £ 12,000 | |
| Community Services | Supply of Vehicle Parts and Services | Procurement Retender | 01 Jul 2016 | 40 | £ 21,000 | |
| Community Services | Supply of Refuse Collection Vehicles | Procurement Retender | 01 Jul 2016 | 8 | £ 255,000 | |
| Community Services | Provision of Home to School Taxi Services 2015 - Phase 2 | Procurement Retender | 02 Jul 2016 | 10 | £ 164,524 | |
| Community Services | Provision of Home to School Taxi Services 2016 - Phase 1 | Procurement Retender | 03 Jul 2016 | 10 | £ 782,073 | |
| Community Services | Provision of Public Transport Services - NLC PT September 2010 | Procurement Retender | 30 Jul 2016 | 66 | £ 98,182 | |
| Customer Services | Cleaning Consumables and Janitorial Supplies | Procurement Retender | 31 Jul 2016 | 36 | £ 150,000 | |
| Planning & Regeneration | Asset Disposal | Procurement Retender | 14 Aug 2016 | 36 | £ 23,334 | |
| Community Services | Education Transport Services Further Competition 2016 | Procurement Retender | 31 Aug 2016 | 12 | £ 100,000 | |
| Community Services | Treatment of street sweepings arisings and gully tanker waste | Procurement Retender | 01 Sep 2016 | 24 | £ 180,000 | |
| Community Services | Drain Clearance Framework | Procurement Retender | TBC | TBC | TBC | |
| Community Services | Supply of Road Salt | Procurement Retender | 29 Sep 2016 | 24 | £ 125,000 | |
| Community Services | Pedestrian Crossing Counts | Procurement Retender | 29 Sep 2016 | 12 | £ 3,000 | |
| Planning & Regeneration | Cleaning & Wash Room Services - Sanitary Disposal | Procurement Retender | 30 Sep 2016 | 36 | £ 18,000 | |
| Community Services | For the Provision of A Winter Weather Forecasting Service | Procurement Retender | 30 Sep 2016 | 24 | £ 45,000 | |
| Community Services | Framework arrangement for provision of traffic management services | Procurement Retender | 30 Sep 2016 | 24 | £ 100,000 | |
| Community Services | The Provision of A Winter Bureau and Weather Station Maintenance Services | Procurement Retender | 30 Sep 2016 | 24 | £ 45,000 | |
| Community Services | Supply & Fit of Tyres, Tubes and Ancillary Services to North & North East Linc. Councils | Procurement Retender | 31 Dec 2016 | 36 | £ 274,666 | |
| Customer Services | Image Archive System | Procurement Retender | 31 Dec 2016 | 36 | £ 5,000 | |
| Technical & Environment | Housing Related Support for the Place of Change | Procurement Retender | 05 Jan 2017 | 36 | £ 257,500 | |
| Customer Services | Audience Development and Marketing Specialist for the Showstoppers Project | Procurement Retender | 11 Jan 2017 | 33 | £ 7,090 | |
| Community Services | Framework Arrangement for Road Traffic Signs | Procurement Retender | 13 Jan 2017 | 12 | £ 74,000 | |
| Planning & Regeneration | Elemental Partnering Phase II Tranche II - Asbestos Removal and Roofing Services | Procurement Retender | 01 Mar 2017 | 12 | £ 100,000 | |
| Planning & Regeneration | Construction and Highways Professional Services Consultancy Framework - Lot 1 | Procurement Retender | 08 Mar 2017 | 24 | £ 1,200,000 | |
| Planning & Regeneration | Construction and Highways Professional Services Consultancy Framework - Lot 2 | Procurement Retender | 08 Mar 2017 | 24 | £ 1,200,000 | |
| Technical & Environment | North Lincolnshire Active Change Community Recovery Service | Procurement Retender | 31 Mar 2017 | 36 | £ 124,000 | |
| Technical & Environment | Provision of Upgrading, Servicing and Maintenance for Air Quality Monitoring Equipment | Procurement Retender | 04 Apr 2017 | 14 | £ 55,715 | |
| Customer Services | eBooks & eAudiobooks | Procurement Retender | 11 Apr 2017 | 24 | £ 7,500 | |
| Community Services | Framework Arrangement for the Provision of Road Condition Surveys | Procurement Retender | 10 May 2017 | 24 | £ 200,000 | |
| Technical & Environment | Air Quality Service and Maintenance Contract | Procurement Retender | 30 May 2017 | 14 | £ 18,000 | |
| Technical & Environment | Stop Smoking Service | Procurement Retender | 30 Jun 2017 | 36 | £ 233,000 | |
| Community Services | Provision of Home to School Bus Services 90 and 350 - DPS Mini Competition | Procurement Retender | 03 Jul 2017 | 58 | £ 465,517 | |
| Community Services | Provision of Local Bus Services 55 and 60 | Procurement Retender | 19 Aug 2017 | 66 | £ 363,636 | |
| Community Services | 12/1419 Service 398 Tuesday Only | Procurement Retender | 20 Aug 2017 | 65 | £ 4,616 | |

| Service Area | Contract / Project Title | Project Type | Estimated Start Date | Estimated Contract Duration (Months) | Estimated Annual Value (Exl VAT) |
|-------------------------------|--------------------------------------------------------------------------------------------------|-----------------------------|----------------------|--------------------------------------|----------------------------------|
| Customer Services | Golf Professional Services | Procurement Retender | 28 Aug 2017 | 60 | £ 40,000 |
| Community Services | Ice Predication Systems | Procurement Retender | 01 Sep 2017 | 36 | £ 30,000 |
| Community Services | Provision of Home to School Bus Services - September 2011 | Procurement Retender | 05 Sep 2017 | 60 | £ 360,000 |
| Community Services | Provision of Local Bus Services 60 | Procurement Retender | 14 Sep 2017 | 65 | £ 73,846 |
| Community Services | Highways Materials - Aggregates/Cement - ERYC Framework | Procurement Retender | 30 Sep 2017 | 24 | £ 150,000 |
| Planning & Regeneration | East Halton Flood Defences | Procurement New Requirement | TBC | 12 | £ 13,000,000 |
| Planning & Regeneration | Killingholme Marshes Pumping Station | Procurement New Requirement | TBC | 12 | £ 6,000,000 |
| Planning & Regeneration | Lincolnshire Lakes - Lake 1 Development | Procurement New Requirement | TBC | 12 | £ 2,500,000 |
| Community Services | Provision of PPE, Clothing and Footwear | Procurement New Requirement | TBC | TBC | TBC |
| Community Services | Waste Management System | Procurement Retender | TBC | TBC | TBC |
| Customer Services | Library Management System | Procurement Retender | TBC | TBC | TBC |
| Technical & Environment | Abandoned Vehicle (AV) collection and disposal contract | Procurement New Requirement | TBC | 24 | £ 20,000 |
| Community Services | Provision of Arboricultural Services | Procurement New Requirement | TBC | 36 | £ 7,500 |
| Customer Services | Swimming Supplies for Resale | Procurement New Requirement | TBC | 36 | £ 30,000 |
| Community Services | Supply and installation of Thermoplastic Line Paint | Procurement New Requirement | TBC | 24 | £ 60,000 |
| Planning & Regeneration | Flood Alleviation Project - Trent Bank | Procurement New Requirement | TBC | 12 | £ 13,300,000 |
| Community Services | Street Lighting Connections | Procurement New Requirement | TBC | 12 | £ 79,000 |
| | | | | | |
| People | | | | | |
| Adults | Floating Housing Related Support for Black and Minority Ethnic Communities in North Lincolnshire | Commissioning Project | 30 Aug 2016 | 41 | £ 86,000 |
| Prevention & Commissioning | Welfare Rights Service | Commissioning Project | 29 Sep 2016 | 36 | £ 53,333 |
| Education | Short Breaks Services x2 Agreements | Commissioning Project | 29 Dec 2016 | 45 | £ 120,000 |
| Prevention & Commissioning | Advocacy incl. IMCA & IMHA | Procurement Retender | 30 Dec 2016 | 52 | £ 147,000 |
| Adults | Community Support for You | Procurement Retender | 31 Dec 2016 | 36 | £ 4,500,000 |
| Adults | C&YP Substance Misuse | Procurement Retender | 31 Dec 2016 | 36 | £ 76,000 |
| Adults | Accommodation Based Housing Related Support Service for Conway House | Procurement Retender | 25 Jan 2017 | 36 | £ 61,705 |
| Children | Support Service for Families of Disabled Children | Procurement Retender | 16 Mar 2017 | 39 | £ 60,000 |
| Children | Independent Visitors Project | Procurement Retender | 30 Mar 2017 | 54 | £ 16,400 |
| Education | Speech and Language Therapy | Procurement Retender | 31 Mar 2017 | 48 | £ 144,000 |
| Education | Provision of Learning for Pupils with Additional Needs | Procurement Retender | 31 Mar 2017 | 36 | £ 833,000 |
| Education | Individualised Short Breaks | Commissioning Project | 31 Mar 2017 | 48 | £ 100,000 |
| Prevention & Commissioning | Supported Employment Pathway | Commissioning Project | 31 Mar 2017 | 48 | £ 50,000 |
| Prevention & Commissioning | Carers Services | Commissioning Project | 31 Mar 2017 | 36 | £ 458,000 |
| Prevention & Commissioning | Provision of a Bathing Service | Procurement Retender | 31 Mar 2017 | 36 | £ 26,615 |
| Prevention & Commissioning | Sexual Health Service | Procurement Retender | 31 Mar 2017 | 36 | £ 730,000 |
| Adults | Hospital Avoidance/Home From Hospital | Procurement Retender | 31 Mar 2017 | 36 | £ 35,000 |
| Adults | Stroke Service | Procurement Retender | 31 Mar 2017 | 36 | £ 105,000 |
| Children | Specialist Therapeutic Service | Procurement Retender | 01 Apr 2017 | 48 | £ 76,000 |
| Adults | Accommodation Based Housing Related Support Service - Parkers Lane | Procurement Retender | 30 Apr 2017 | 48 | £ 51,000 |
| Prevention & Commissioning | 0 - 19 Wellbeing Service (0-5 HCP + 5 - 19 HCP) | Commissioning Project | 31 May 2017 | 24 | £ 2,662,081 |
| Prevention & Commissioning | Volunteer Family Support Service | Procurement Retender | 30 Jun 2017 | 48 | £ 115,950 |
| Prevention & Commissioning | Youth Offending Case Management Solution | Procurement Retender | 30 Aug 2017 | 35 | £ 24,000 |
| Prevention & Commissioning | Provision of a Pre-Paid Card Solution for Social Care | Procurement Retender | 31 Aug 2017 | 36 | £ 16,666 |
| Prevention & Commissioning | Business Objects Upgrade | Ad Hoc Purchase | TBC | TBC | TBC |
| Policy & Resources | | | | | |
| Business Support | Supply of Office Furniture | Procurement Retender | 01 Jul 2016 | 36 | £ 40,000 |
| Business Support | SIEM (Security Information & Event Management) | Procurement Retender | 01 Jul 2016 | 24 | £ 19,000 |
| Business Support | Catering Equipment Heavy | Procurement Retender | 01 Jul 2016 | 24 | £ 100,000 |
| Business Support | IT Services Training Provision | Procurement Retender | 01 Jul 2016 | 12 | £ 20,000 |
| Legal & Democratic | Provision of Advice & Guidance for Residents | Commissioning Project | 01 Jul 2016 | 36 | £ 180,000 |

| Service Area | Contract / Project Title | Project Type | Estimated Start Date | Estimated Contract Duration (Months) | Estimated Annual Value (Exl VAT) |
|------------------------|-------------------------------------------------------------|-----------------------------|----------------------|--------------------------------------|----------------------------------|
| Business Support | Software Assurance for Aastra Mx-One | Procurement Retender | 01 Jul 2016 | 24 | £ 23,379 |
| Business Support | Food & Provisions - Waste Cooking Oil | Procurement Retender | 01 Jul 2016 | 36 | £ 10,000 |
| Business Support | Food & Provisions - Meat, Meat Products, Poultry & Game | Procurement Retender | 01 Jul 2016 | 25 | £ 72,000 |
| Legal & Democratic | Legal Case Management System | Procurement Retender | 01 Jul 2016 | 12 | £ 6,000 |
| Business Support | Hardware Maintenance Contract | Procurement Retender | 01 Jul 2016 | 12 | £ 6,265 |
| Business Support | IT Software | Procurement Retender | 27 Jul 2016 | 24 | £ 81,127 |
| Business Support | Mobile Devices | Ad Hoc Purchase | 01 Aug 2016 | TBC | TBC |
| Business Support | Printers, Peripherals and Networking Equipment (PPN) | Procurement Retender | 04 Aug 2016 | 24 | £ 83,364 |
| Business Support | Catering Equipment Light | Procurement Retender | 31 Aug 2016 | 23 | £ 50,000 |
| Business Support | Food & Provisions - Impulse Ice Cream | Procurement Retender | 01 Sep 2016 | 36 | £ 18,000 |
| Business Support | Stationery Supplies and Office Equipment | Procurement Retender | 30 Sep 2016 | 24 | £ 183,750 |
| Finance Services | Council Insurance provision tender | Procurement Retender | 30 Sep 2016 | 36 | £ 1,060,000 |
| Business Support | Software Auditing & Usage Tool | Procurement Retender | 05 Oct 2016 | 24 | £ 6,804 |
| Business Support | Cisco SMARTnet | Procurement Retender | 15 Oct 2016 | 12 | £ 15,985 |
| Business Support | Cabling Framework | Procurement Retender | 31 Oct 2016 | 36 | £ 12,000 |
| Business Support | SIP Solution | Procurement Retender | 08 Dec 2016 | 24 | £ 55,000 |
| Business Support | MFDs (Multifunctional Devices & Associated Services - ERYC) | Procurement Retender | 30 Jan 2017 | 24 | £ 200,000 |
| Business Support | MFDs (Multifunctional Devices & Associated Services - ERYC) | Procurement Retender | 31 Jan 2017 | 24 | £ 150,000 |
| Business Support | Servicedesk Tool | Procurement Retender | 05 Feb 2017 | 36 | £ 8,033 |
| Human Resources | Occupational Health | Procurement Retender | 27 Feb 2017 | 12 | £ 90,000 |
| Business Support | Card Services (Direct Payments) | Procurement Retender | 11 Mar 2017 | 48 | £ 20,000 |
| Legal & Democratic | Healthwatch North Lincolnshire | Procurement Retender | 31 Mar 2017 | 24 | £ 170,000 |
| NLC - Finance Services | Provision of Banking Services | Procurement Retender | 01 Apr 2017 | 60 | £ 80,000 |
| Business Support | Hardware Recycle | Procurement Retender | 01 Apr 2017 | 36 | TBC |
| Business Support | ICT Partner | Procurement Retender | 15 Apr 2017 | 36 | £ 50,000 |
| Business Support | Food & Provisions - Groceries, Fresh Produce, Milk & Bread | Procurement Retender | 17 Apr 2017 | 36 | £ 250,000 |
| Business Support | Voice Maintenance (MX-One Renewal) | Procurement Retender | 01 Jun 2017 | 12 | £ 19,858 |
| Business Support | Provision of Catering at The Angel, Brigg | Procurement Retender | 21 Jun 2017 | 60 | £ 10,000 |
| Business Support | Website Content Management System | Procurement Retender | 29 Jun 2017 | 60 | £ 20,000 |
| Business Support | Password Reset Tool | Procurement Retender | 14 Jul 2017 | 48 | £ 3,750 |
| Business Support | Disaster Recovery Services | Procurement Retender | 30 Sep 2017 | 36 | £ 20,000 |
| Business Support | Voice Recording | Procurement Retender | TBC | TBC | TBC |
| Business Support | Mobile Device Management Software | Procurement Retender | TBC | TBC | TBC |
| Human Resources | Human Resources & Payroll System (HRP) | Procurement New Requirement | TBC | 60 | £ 150,000 |
| Finance Services | Finance Ledger | Procurement New Requirement | TBC | 60 | £ 120,000 |